

Short-term Investments- Marketable securities, Easily converted into cash (Most liquid asset after cash.) Expected to be held one year or less. Categories: Trading Securities- Held for short time the sold, Gain: Investment increases Loss: Investment decreases; Can be debt or equity securities of another company, Earn interest or dividend

Amazon: one share Dec 7, 2011- \$195.32; Dec 31, 2011- 173.10; Jan 10, 2012- 179.34

Date	Accounts and explanation	Debit	Credit
Dec 7, 2011	Investment in Amazon Stock	195.32	
	Cash		195.32
	Purchased Investment		
	Cash (or dividend Receivable)	1.00	
	Dividend Revenue		1.00
	Recognize dividends earned		
12/31/11	Unrealized loss on investment	22.22	
	Investment in Amazon stock		22.22
	Adjusted Investment to market value (195.32-173.10-22.22)		
1/10/12	Cash	179.34	
	Loss on Sale of trading security	15.98	
	Investment in Amazon Stock		195.32
	Sold Investment in Amazon stock		

Balance Sheet		Income Statement	
Current Assets		Revenue	\$\$\$
Cash	\$\$\$	Expenses	\$\$\$
Short-term Investments at fair value	\$\$\$	Other revenue, gains and losses	\$\$\$
		Interest revenue	\$\$\$
		Dividend Revenue	\$\$\$
		Unrealized gain on Investments	\$\$\$

Available-for-sale securities, Held to maturity securities. **Revenue Recognition:** Revenue recognized when earned Seller has transferred good or service to customer Price is fixed or determinable Collection reasonably assured. Amount is cash value of goods or services transferred, Impacted by shipping terms and payment incentive; **FOB Shipping Point:** Ownership changes hands, Revenue Recognized, when goods leave seller's shipping **FOB Destination,** Ownership changes hands Revenue Recognized, At point of delivery to customer

Sales discounts = Offered to customers to speed up cash flow (when they pay us), 2/10, n/30 2% discount if paid in ten days, Full amount due in 30 days

Date	Accounts and explanation	Debit	Credit
Oct 1	Accounts receivable	1000	
	Sales Revenue		1000
	Sold merchandise		
10/11	Cash	980	
	Sales Discount	20	
	Accounts receivable		1000
	Paid Invoice		

Sales Returns and Allowances Returned unsatisfactory or damaged merchandise

Date	Accounts and explanation	Debit	Credit
	Sales returns and allowances		
	Accounts receivable		
	Customer returned damaged merchandise		

Net Revenue = Gross Revenue 100,000- Sales discount (1000) Sales return (400) = Net revenue 98,600

Receivables: Third most liquid asset (after cash and short term investments) Monetary Claims against others, Acquired mainly by Selling goods and services (Accounts receivable) or Lending money (notes receivable) **Accounts Receivable** Amounts collectible from customers, Balance in general ledger (Control account: summarizes total amount due from all customers) Subsidiary Ledger, Separate account for each customer **Notes Receivable:** More formal than accounts receivable, Written promise to pay a sum at the maturity date (Plus interest) Also called promissory notes **Internal Controls:** collections on account- Separate cash handling and cash accounting duties, Bookkeeper should not handle cash (Should record from remittance advices), Separate employee should open incoming mail and make deposit Another option: lockbox

Risks: Benefit- Increase in sales cost, run a credit check, Design internal control system, Keep close eye on customers

Uncollectible receivables Impact- of selling on credit Customers that do not have cash can use credit, Sales and profits increase. Cost-Company cannot collect from some customers; The cost is called uncollectible expense, Doubtful account expense, or bad debt expense. **The Allowance Method**- Records collection losses based on company's collection experience, Estimates uncollectible-account expense, Also sets up allowance for uncollectible accounts; Contra-account to accounts receivable, Show amount of receivables expected not to be collected **Net Realizable Value** Accounts receivables - allow for uncollectible accounts - accounts receivable, net; Percent of sales- Income statement approach, Estimated % uncollectible X Revenue, Debit uncollectible- account expense, credit allowance for uncollectible accounts; Aging of receivables- Balance sheet approach, Focuses on proper valuation of accounts receivable on the balance sheet, Individual customer balances analyzed based on time outstanding. Aging schedule.

Allowance for uncollectible accounts adjusted to equal amount from aging schedule, Direct Write-off Method- Waits until a specific account is uncollectible to record the expense, Inferior to allowance method, Receivables reported at full amount, Assets overstated on balance sheet, Poor matching of uncollectible-account expense against revenue. **Notes Receivable**- Current or long-term assets

Date 2012	Accounts and explanation	Debit	Credit
6-1	Notes Receivable	XX	
	Cash		XX
12-31	Interest Receivable	XX	
	Interest Revenue		XX
3-1- 2013	Cash	XX	
	Notes Receivable		XX
	Interest Receivable		XX
	Interest revenue		XX

Interest: Rates are usually expressed as an annual percent, For time periods less than a year, fraction is used months/12 Often interest is computed on days x/365 Short-term investments may be divided into held-to-maturity securities, trading securities, and available-for sale securities: **True**

An unrealized gain occurs when a company sells trading security: **False** - means that investment has not been sold yet and this is market value

A company will have an unrealized loss if the fair value of an investment is greater than its costs: **False**- unrealized loss occurs if fair value less than cost

ES-21A part 1- Trading investment: Eastern Corp intends to sell the stock in a short period of time

Date	Accounts and Explanation	Debit	Credit
Dec 15	Short term cash investment (1000x57)	57000	
	Cash		57000
	Purchased Investment		
Dec 31	Short-term investment (1000x58)-57000	1000	
	Unrealized gain on investment		100
	Adjusted Investment to market value		

1. Balance sheet

Current Assets:
Short term investment, a market value \$58,000

Income Statement (partial)
Other revenue and gains:
Unrealized gain on investment \$100

ABC Company purchases a trading security for 12,000. The entry to record this transaction

Debit: Investment Credit: Cash

A) Debit to the investment account An unrealized gain: C) fair value of the trading security is more than its cost ES-22A.

Date	Accounts and Explanation	Debit	Credit
Jul 2	Accounts receivable	800	
	Sales Revenue		800
Jul 10	Accounts receivable	1500	
	Sales Revenue		1500
Jul 12	Cash (800-16)	784	
	Sales Discount (800x2%)	16	
	Accounts Receivable		800

Jul 15	Sales returns and allowances	500	
	Accounts receivable		500
Jul 20	Cash (2000-20)	980	
	Sales discounts (1000x 2%)	20	
	Accounts receivable (2500-500)		1000

Sales Revenue (1500+800) Less: Sales returns and allowance sales discounts (20+26) = Net Sales revenues 2300-500-26 = 1764 The allowances for uncollectible accounts normally have a credit balance

- | | |
|--|--|
| 1) Accounts receivable 1,000,000 (debit) | 3) Allowance for uncollectible accounts 15000 (debit) |
| Sales Revenue 1000000 (credit) | Account receivable 15000 (credit) |
| 2) Cash 895000 (debit) | 4) Uncollectible-account expense (1000000 x .02) 20,000 (debit) |
| Accounts Receivable 895000 (debit) | Allowance for uncollectible accounts 20,000 (credit) |

T/There are 2 basic ways to estimate uncollectible-the direct write off method and the allowance method: **False** % of sales method (Income statement) and aging schedule method (Balance sheet method)

Date	Account and Explanation	Debit	Credit
a.	Accounts Receivable	183,000	
	Sales Revenue		183,000
b.	Cash	133,000	
	Accounts Receivable		133,000
c.	Allowance for uncollectible accounts	2500	
	Accounts receivable		2500
d.	Uncollectible account expense	2290	
	Allowance for uncollectible accounts		2290

d. 200+x-2500= 1790 x=2290

Under the allowance method, the entry to write off a 2600 uncollectible account includes a: B) a debit to allowance for uncollectible accounts. **The net realizable value of accounts receivable is the difference between accounts receivable and B allowance for uncollectible accounts**

A company reports accounts receivable on the balance sheet at a net realizable value of \$584,593. If its gross receivables were \$612,854, then the balance in the allowance for uncollectible accounts is: A) 28,263. **Acct receivable - allowance = net realizable value**

When goods are shipped the seller recognizes FOB destination revenue when the goods leave the sellers shipping dock: **False**, at the destination. **ABC Company has shipped goods to one of its customers FOB shipping point. ABC company will recognize sales revenue when: B when the good leave ABC's shipping dock.** A business offers credit terms of 1/15 n/30: B A separate account for each customer is kept in a: B subsidiary ledger

Date	Account and Explanation	Debit	Credit
2/10	Notes receivable	150,000	
	Cash		150,000
5/10	Cash	153,000	
	Notes Receivable		150,000
	Interest Revenue		3,000
	(150,000 x .08 x 3/12)		

The borrower has a note payable. Interest= Principle* interest rate *(month/12)

The maturity value of a note is Principle +Interest Due

An aging of account receivable indicates the the amount of uncollectible accounts is 3210. The allowance for uncollectible accounts prior to adjustment has a credit balance of 2000 the amount of the adjusting entry should be: 1210 3210-200 = 1210

Current Assets:	
Cash	\$55
Accounts Receivable	\$55
Inventory (1 share at 300)	300

Sale of 2 chairs at 500	1000
Cost of goods sold (2x300)	600
Gross profit	400

The cost of the inventory on hand = Inventory (asset on balance sheet) The cost of inventory that's been sold = cost of goods sold, expense on the income statement, Inventory based on cost Inventory on hand **Gross profit:** sales revenue minus cost of goods sold **Number of units:** Determined by accounting records, Evidenced by physical count at year end, **Consigned good:** Does not include those held for another company, Does include those out on consignment, **In transit goods:** Depends on shipping terms

Shipping Terms: FOB Shipping Point: Legal Title Passes to purchaser when items leave seller's place of business, Purchaser owns good while in transit, Included in purchaser's inventory count, Purchaser pay transportation cost **FOB Destination:** Legal title passes to purchaser when items arrive at purchaser's place of business, Seller owns goods while in transit, Included in seller's inventory count, Seller pays transportation

Perpetual	Periodic
Used for all types of goods	Used for inexpensive goods
Keeps a running total of all goods bought, sold and on hand	Does not keep a running total of all goods bought, sold and on hand
Inventory counted at least once a year	Inventory counted at least once a year

Perpetual Inventory: Bar codes on products provide information to record, Sale of Item, Update of Inventory record **Two entries needed for each sale,** Record revenue and asset received (cash or receivables), Record cost of sale and reduction of inventory

Date	Accounts and explanation	Debit	Credit
	Inventory	400,000	
	Accounts payable		400,000
	Purchased inventory on account		
	Accounts receivable	750,000	
	Sales		750,000
	Sold inventory on account		
	Cost of goods sold	380,000	
	Inventory		380,000
	Recorded cost of goods sold		

Inventory
Beg. Balance 50,000 cost of goods sold 380,000
Purchases 400,000
Ending Bal. 70,000

Reporting financial statements, Balance sheet

Current assets	
Cash	\$55
Accounts receivable	\$55
Inventory	70,000

Income statement

Sales	750,000
Cost of goods	380,000
Gross profit	370,000

Net sales = sales - sale returns - sale allowances - sales discount

Inventory Methods

Average Cost - Average cost= cost of goods available/number of units available, Cost of goods sold = number of units sold X average cost per unit, Ending inventory= number of units on hand X average cost per unit. **Specific Unit-**

Used for business with unique inventory items, Cars, fine jewelry, real estate, Inventory costed at a specific price of a particular unit, Too expensive for inventories with common characteristics. **First-in, first-out (FIFO)** - Oldest items assumed to be sold first Ending inventory consists of most recent purchase costs, milk. **Last in, first out-** Most recent items purchased are assumed to be sold first, Oldest costs in ending inventory, Road salt, Gravel pile

BegIn: 75 each, \$16= 1200, \$6960; 18.78 = 6960/371

Date	Units	Cost per unit	Total cost
Beg. Inventory	75 tents	\$16	1200
March 3	95 tents	\$18	1710
March 17	145 tents	\$20	2900
March 23	36 tents	\$21	756

Cost of goods sold

75 tents	16	1200
95 tents	18	1710
148 tents	20	2960
318 tents		5870

Ending inventory

36 tents	21	756
17 tents	20	340

53 items		10%
Increasing inventory prices		
	Cost of goods sold	Ending inventory
FIFO	Lowest because based on older costs, which are less expensive	Highest because based on more recent and expensive costs
LIFO	Highest because based on more recent costs, which are more expensive	Lowest because based on older costs, which are less expensive
Decreasing inventory prices		
	Cost of goods sold	Ending inventory
FIFO	Highest because based on older costs, which are less expensive	Lowest because based on more recent and expensive costs
LIFO	Lowest because based on more recent costs, which are more expensive	Highest because based on older costs, which are less expensive

Tax advantage of LIFO: results in lowest income, lowest income taxes, increased available cash, Comparison of inventory methods: Cost of goods sold: LIFO better matching of expense revenue, more recent costs included Ending Inventory: FIFO more up-to date inventory cost, more recent costs on the balance sheet; Principles related to **inventories:** Consistency; Disclosure- Financial statement should disclose enough information for users to make informed decisions, Information should be relevant and representational faithful, Accounting methods used, Substance of material transactions; **Conservatism Lower of cost or market (LCM)**- Inventory is reported lower, Cost of goods sold (Inventory) Wrote down inventory to market

	Period one ending inventory over stated	Period two beginning inventory over stated
Sales	No effect	N/E
Cost of goods sold:		
+ Beg inventory	N/E	Over stated
+ Purchases	N/E	N/E
- Goods available	N/E	Overstated
- Ending inventory	Overstated	N/E
- Cost of goods sold	Understated	Overstated
Gross profit	Overstated	Understated

- Inventory is an asset and cost of goods sold is an expense, **Inventory is presented on the balance sheet at the cost of the item**, Sales Revenue is based on the sales price of the inventory while cost of goods sold is based on the cost of the inventory

III- beginning inventory, EI ending inventory, COGS- cost of goods sold

- BI- 3 shirts (\$10 each) + Purchases (2 shirts)- 5 shirts @\$20 available for sale - ei(1 shirt)- COGS \$40 or 4 shirts
BI+ Purchases - available for sale - EI= COGS
- A company purchased 400 units at \$75 per unit the company sold 385 units what's is COGS? $15 \times 75 = 1125$, $30,000 - 1125 = 28875$
- Ending inventory- \$1125

Price fluctuates

- BI + Purchases- available for sale- number of units sold - ending inventory

	FIFO	LIFO
COGS (expense)	Oldest units	Newest units
EI (asset)	Newest units	Oldest units

A company has a beginning inventory of 40,000 and purchases during the year of 110,000... what is the average cost per unit - $(40,000 + 110,000) / (3,000 + 7,000) = \15.00

56-3
BI(9)+ Purchase (27)- EI (8)- sold (28)

Cost $1350/9 = \$150$

$4320/27 = \$160$

Total cost of sales: $1350 + 4320 = 5670$

- $5670 / (9 + 27) = 157.50$ per unit x EI (8) = 1260
COGS $28 \times 157.50 = 4410$
- FIFO- ending inventory - newest unit - EI (8) x \$160 = \$1280
COGS- $5670 - 1280 = 4390$
- LIFO- ending inventory is the oldest units- $8 \times 150 = 1200$

FIFO method assigns the most recent inventory cost to expenses- false

- At January 31, 210 units are still on hand. What is the value of the ending inventory at January 31 if Toyland uses the FIFO method
 - 110 units @ \$11 = 1210
 - 100 units @ \$10 = 1000
 - EI= 210 at \$23.10
- LIFO
 - 210 units @ \$8 = 1680

The lower-of-cost or-market rule requires a company to report inventories at the lower of: Historical cost or current replacement

56-7

EI appears on the balance sheet under current assets

$6500 - 49,000 = 16,000$ (added to COGS) $420,000 + 16,000 = 436,000$ COGS

COGS appears on income statement

56-15A

Given this data, calculate costs of the ending inventory using FIFO

Date	Item	Units
1/1	Beginning Inventory	30 units at \$10 per unit
2/25	Purchase Inventory	15 Units at \$12 per unit
5/20	Purchase Inventory	25 units at \$13 per unit
8/15	Purchase Inventory	20 units at \$14 per unit
10/17	Purchase Inventory	25 units at \$15 per unit
12/31	Ending Inventory	65

FIFO: 65 units in EI- 25 units from 10/17- 40 units left

$9915, 25 (\$13) + 20 (\$14) + 20 (\$15) + 65$

LIFO: \$740

56-19A

How many units were sold? $7 + 5 = 12$

Ending units in EI BI 14+ Purchased 4- sold 12= EI 6

- FIFO
Cost of goods sold $(1 @ \$42) = \504
EI $(4 @ \$49) + 2 @ \$42 = \$360$
- LIFO
Cost of goods sold $(4 @ \$49) + (6 @ \$42) = \$612$
EI $(6 @ \$42) = \252

2. 12 units sold x \$111 = \$1332 total sales

MusicWorld, Inc
Income Statement
Month Ended June 30, 2012

Sales Revenue (12@\\$111)	\$1332
Cost of Goods sold	\$504
Gross Profit (Sales Revenue-COGS)	\$828
Operating Expenses	\$340
Income before income tax (Gross profit- operating expense)	\$488
Income tax expense (40%) $488 \times .40$	\$195
Net Income (Income before income tax- income tax expense)	\$293

T/F the weighted-average cost per unit is calculated as the cost of goods sold divided by the number of units actually sold: False

BI + Purchases - EI = COGS

a. Net sales (unchanged)	\$2500
b. Inventory $(\$80 - \$13)$	\$467
c. Cost of Goods sold $(\$1160 - \$13)$	\$1173
d. Gross profit $(\$2500 - \$1173)$	\$1327