



# ROBBINS CHAPTER- 2

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# Foundations of Individual Behavior

- Pg 33: Biographical Characteristics
  - **Age, Gender, Marital Status, Tenure \***
- Pg 36: Ability
  - **Intellectual** Fig 2-1, **physical** Fig 2-2, job-fit
- Pg 39: Learning
  - ✓ Definition
  - ✓ Classical Conditioning
  - ✓ Operant Conditioning
  - ✓ Social Learning



# Foundations of Individual Behavior

- **Biographical Plots:** absenteeism, turnover, productivity, job security vs. **AGE**

