

- ❖ What is psychology?
 - Science of behavior and mental processes
 - Systematically testing data
- ❖ Hindsight bias
 - The tendency to believe, after learning an outcome, that one would have foreseen it
 - I knew it all along phenomenon
 - Results in overconfidence
 - Leads us to overestimate our intuition
- ❖ What is armchair psychology and why is it unscientific?
 - Based on speculation and casual observation
 - Unscientific:
 - The influence of beliefs may be bias
 - You can do this psychology from your arm chair
 - No one gets out of their seat to test the knowledge
 - Problems with basing conclusions on casual observation
 - People miss a lot of information while doing casual observation
 - We may ignore instances that disconfirm our beliefs
- ❖ Wilhelm Wundt
 - Birthed psychology in 1879 in Germany
- ❖ How has psychology shifted between the study of cognition and the study of behavior?
 - Focused on cognitive processes until the 1920s
 - Consciousness
 - Mental events
 - Memory
 - Focused on behavior from the 1920s-1960s
 - Behaviorism backlash
 - Studied observable behavior
 - Argued that cognitive processes couldn't be objectively measured and couldn't be scientifically studied
 - The 1960s
 - Cognitive psychology returns
 - Imaging processes developed
 - Psychologists could no longer ignore that you could not learn everything by behavior
 - Modern day psychology: cognition and behavior
- ❖ Clinical psychologists vs. psychiatrists
 - Clinical psychologists:
 - PhDs: diagnosis and treatment
 - Treat mental illness
 - Psychiatrists:
 - MDs
 - Prescribe medication
- ❖ The different psychologists
 - Biological psychologists:

- Study the influence of biology on psychological processes
- Memory and language
- Cognitive psychologists:
 - Study of mental processes
- Developmental psychologists:
 - Study of how people change over a lifespan
- Personality psychologists:
 - Study of individual differences
- Social psychologists:
 - Study of interpersonal influences
- Industrial/organizational psychologists:
 - Applies psychology principles to a work setting
- ❖ Biopsychosocial approach
 - Behavioral and mental phenomena arise from interaction of biological, psychological and social influences.
 - Example: experiencing an itch on your back
 - Biological factors: allergies, bug on back (sensory)
 - Psychological factors: nervous/anxious, distractions, recently heard about bed bugs.
 - Social factors: seeing other people scratching
- ❖ Nature vs. Nurture
 - The debate whether heredity or the environment impacts human psychological development
 - Nature: what you were born with, qualities, biological factors
 - Nurture: your experience, the environment
 - They both work together
 - We inherit predispositions that are modified by the environment
 - Gene/environment interactions:
 - Genes can be turned on/off according to the environment
 - Genes have indirect influence for psychological factors
 - Genes make building of proteins.
 - What is wrong with this debate?
 - They are inseparable
 - Interact with each other
 - Nurture works on what nature endows
 - Inherit predispositions that are modified by the environment
 - Human behavior is not determined by biological factors
- ❖ Critical thinking
 - Critical thinking is important
 - Scientific thinking
 - Questions others and yourself
 - Do not think because I believe it, it must be true.
 - Aspects of critical thinking
 - Examine how terms are defined
 - Ask what do you mean by that
 - Look for potential biases, hidden agendas

- Was that study done or sponsored by the company that makes the product?
 - Inspect the evidence, ask how do you know
 - Watch for overgeneralizations/oversimplifications
 - Beware of ethnocentrism: belief that owns cultural/ethnic group is normal.
 - Attributing behavior to a single cause
 - ◆ Oversimplification because complex behavior is going to be influenced by many different causes.
 - Consider alternative interpretations of the evidence
 - Be cautious of reports in the media
 - Could be skewed to make in their favor
 - ◆ This creates a bias
 - Something reported in the popular media doesn't mean it is good science or scientifically important
 - A single study is not definitive
 - Can trust a scientific study if supported by lots of research
 - Expectations to the general rule don't necessarily disprove the rule
 - Psychology studies tell you what is true on average.
- ❖ The scientific method
- The steps:
 - Identify research question
 - Formulate a hypothesis: a specific, testable prediction
 - Hypothesis (research question) is based on observation, previous research or theories
 - Theory:
 - ◆ In depth explanation of a phenomena that simplifies and summarizes a body of research findings
 - ◆ Good theories should generate testable hypotheses
 - ◆ Theory worthless if it can't be tested, proved or disproved
 - Decide how to test the hypothesis
 - Gather data
 - Through experiment or observation
 - Analyze data
 - Statistics
 - Draw conclusions
 - Communicate results
 - Publish or present
- ❖ Case studies
- May not apply to others
 - Does not prove anything because they are very limited in generalized ability
 - Done on a single individual or small group
 - Done if the individual has a rare disorder or experienced very rare circumstances
 - No other way to find out about rare conditions → avenues for further research.