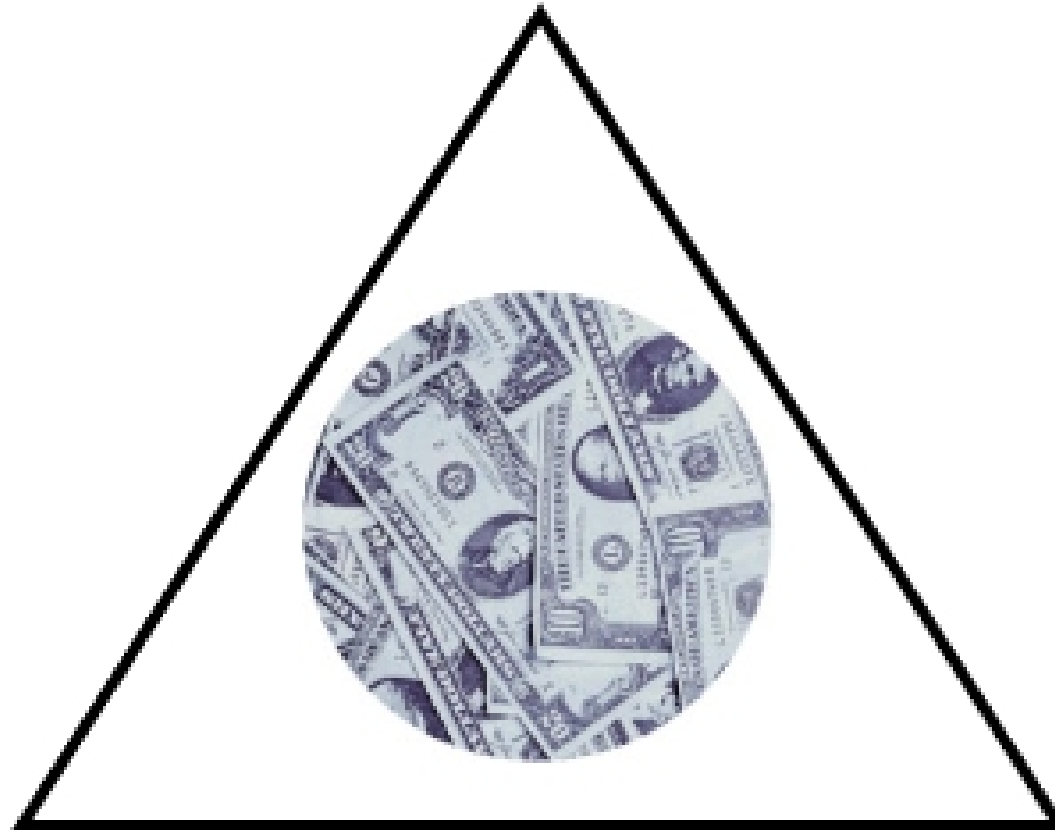


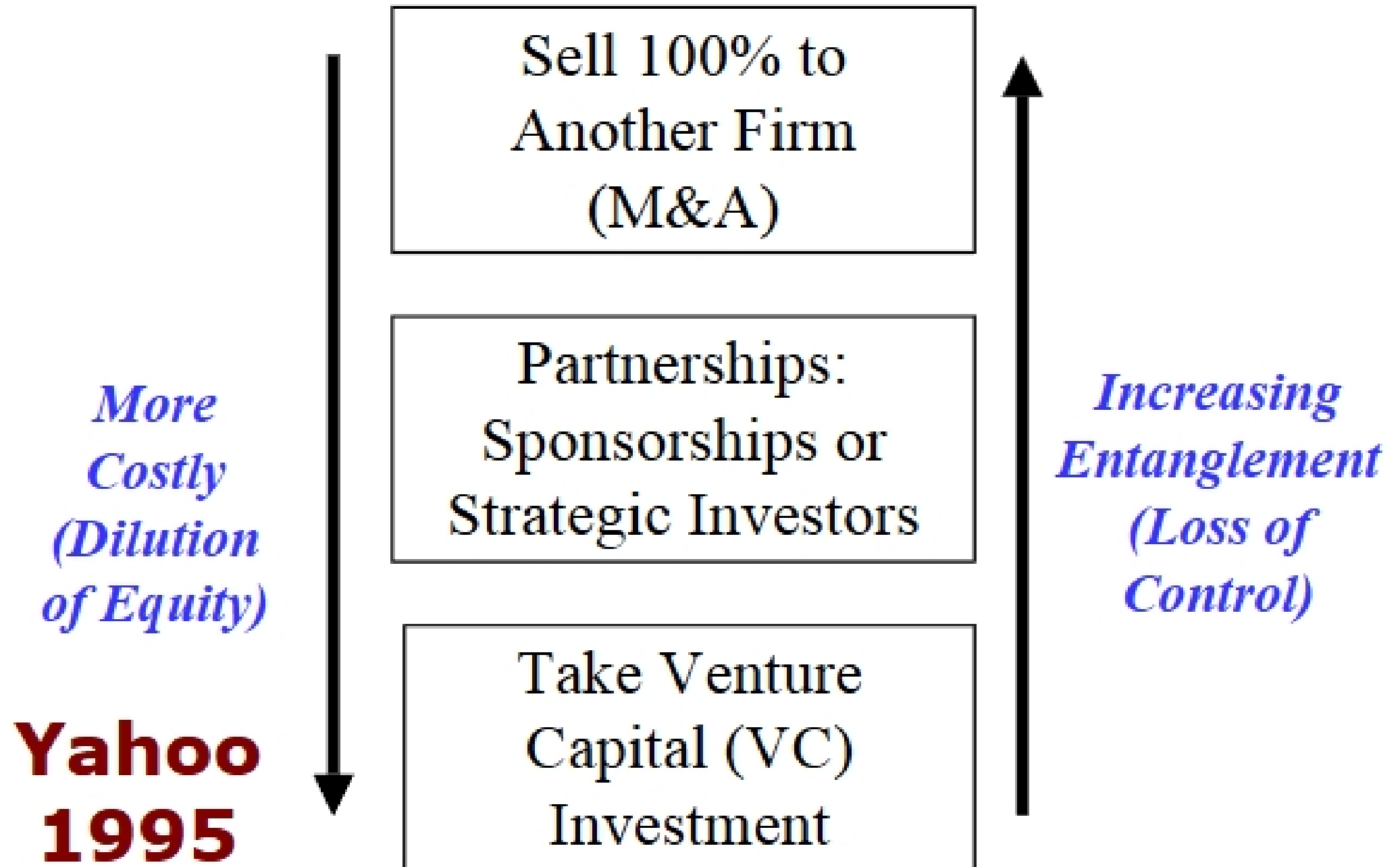
3 Essentials of Venture Finance

A. Amount of Cash Needed and Purpose

**B. Sources
of Capital**



**C. Deal
Structure**



Jerry Yang and Akiko Yamazaki Environment and Energy Building at Stanford University



TECHNOLOGY VENTURES

