

I. Economics

a. Oligopoly

1. Characteristics

- a. Few firms
- b. Imperfect barrier to entry
 - 1. Resource monopolies
 - 2. Large start-up costs

2. Example

- a. 2-firm oligopoly
 - 1. Duopoly
- b. Team profit is maximized at (P_M, Q_M)
- c. Individual profit grows with cheating while joint profit decreases

3. Game theory

- a. The study of strategic interaction
- b. Prisoner's dilemma
 - 1. Model for the 2-firm oligopoly game
 - 2. Example

		Prisoner A	
		Confess	Deny
Prisoner B	Deny	A = -3 B = -3	A = -10 B = -1
	Confess	A = -1 B = -10	A = -2 B = -2

a. Finding equilibrium

1. Options

- a. If B confesses, A confesses
- b. If B denies, A confesses
- c. If A confesses, B confesses
- d. If A denies, B confesses

2. Confessing box is dominant strategy equilibrium

- a. Best strategy for each player regardless of what the other player does
 - 1. A and B = Confess

3. Denying box is group optimal outcome

- a. Best strategy for both players

b. Firm concentration

- 1. Ratio percent of industry sales by the largest 4 firms

c. Individual retirement accounts (IRAs)

- 1. Up to \$6,000 per year

2. Not through employer
 3. Types
 - a. Roth
 - b. Traditional
 4. Deferred compensation plans
 - a. 401K
 - b. 403B
 - c. Through employer
 - d. Up to \$165,000 per year
 - e. Benefits
 1. Money is invested pre-tax
 2. Money grows tax-free
 - f. Take out at age 59 ½
 1. 10% penalty
 - g. Taxed as income on withdrawal
 - h. Rules
 1. Start early
 - a. Example
 1. Save \$2,000 per year for 10 years
 2. 8% return
 3. Start at age 25
 - a. At age 65, accumulate \$314,870
 4. Start at age 35
 - a. At age 65, accumulate \$145,845
 2. Use a tax-deferred vehicle
 - a. Why to use an IRA/401K
 1. \$2,000 one-time contribution
 2. 8% return
 3. 15% tax bracket
 4. Example
 - a. In IRA: $\$2,000 * 1.08^{25} = \$29,570$
 - b. Outside IRA: $\$1,700 * 1.068^{25} = ?$
- d. Stocks and bonds
 1. Example
 - a. Stocks
 1. 8% - 10%
 - b. Bonds
 1. 5% - 6%
 2. Target date funds
 - a. Manage stock bond allocation
 - b. Moving to bonds as retirement nears
 1. One is not a hedge fund
 - a. No market timing
 - b. No stock picking
 1. Use index funds
 - c. Do not use actively managed funds
 - d. Pay attention to fees
 1. Annual management fee is < 1%

2. Example

- a. Vanguard S&P has 0.3% fee

e. Asymmetrical information

1. Either the buyer or seller has private information about the good
 2. Examples
 - a. Used cars
 - b. Health insurance
 3. Key problems
 - a. Moral hazard
 1. A person that is imperfectly monitored may engage in undesirable behavior
 - a. Shrinking
 1. "Too-big-to-fail" banks
 - a. Taking excessive risks due to government guarantee
 - b. Adverse selection
 1. If a good has unobservable properties, the mix of un-observables for market participants may be different than in the general population
 2. Examples
 - a. Dental insurance
 - b. Pooled mortgage security
 - c. Market for used cars
 1. Market for lemons
 2. Example
 - a. Good car (\$20,000 value and 50% probability)
 - b. Bad car(\$10,000 value and 50% probability)
 - c. Expected value is $(0.5 * \$20,000) + (0.5 * \$10,000) = \$15,000$
 - d. The percentage of bad cars on the market is $> 50\%$
 - e. Expected value is $< \$15,000$
4. Asymmetrical information causes market failure
 - a. Owners of good cars cannot sell for the value of the car
 - b. People with unhealthy teeth cannot afford to buy dental insurance

5. Fixes

- a. Signaling
 1. More-informed party tries to communicate to less-informed party
 - a. Examples
 1. Car inspections
 2. Education
- b. Screening
 1. Less-informed party incentivizes more-informed party to provide information
 2. Example

	A	B
Deductible	\$100	\$1,000
	Covers all expenses $> \$100$	Covers all expenses $> \$1,000$
	Attracts unhealthy people	Attracts healthy people

- a. Low-deductible insurance policies identify high claim population