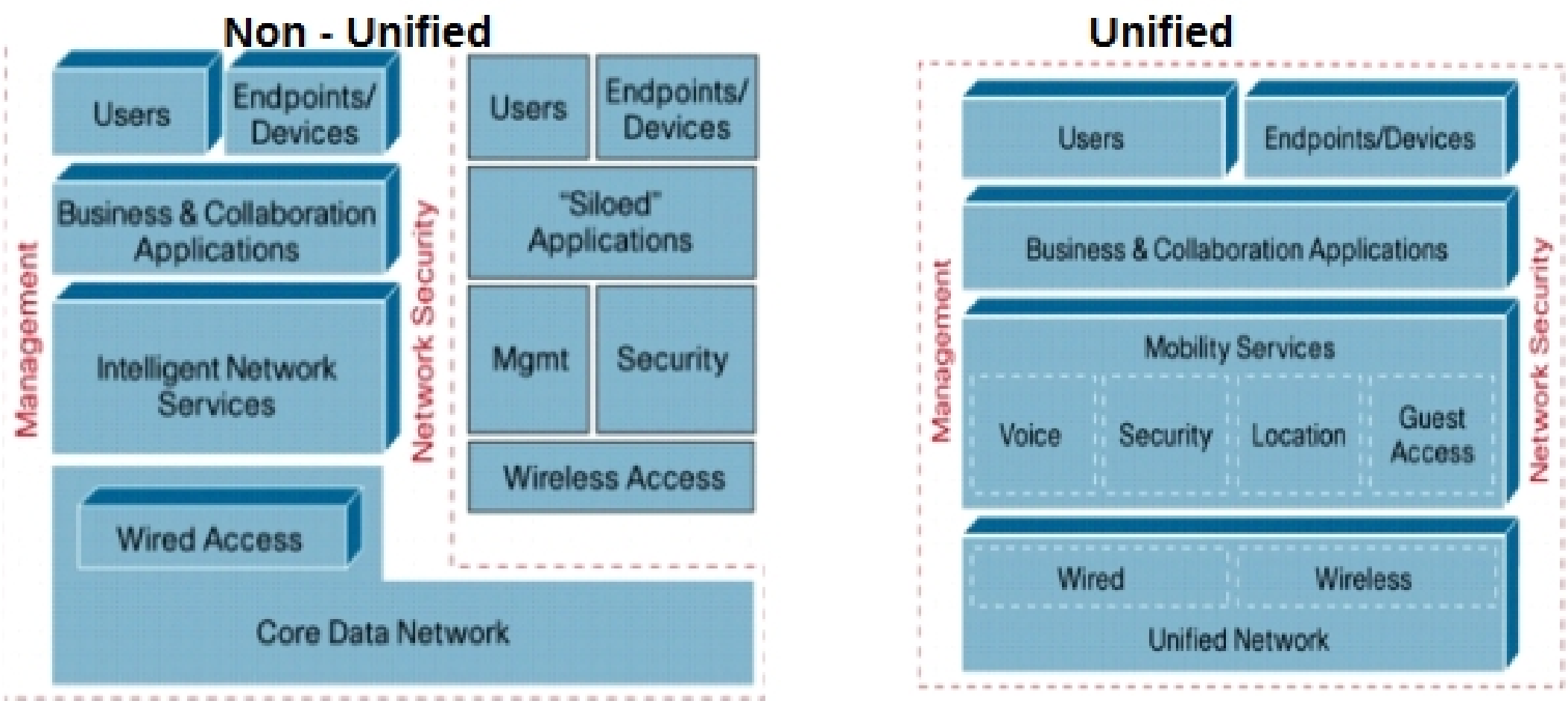


Wireless & Network Security Integration Solution Overview

Offense - FTM
March 6th, 2010

Unified vs. Non-Unified WLAN



The paper claims that the Unified System will save costs, but this claim is unsubstantiated

- To determine cost savings, a company must evaluate:**
- Is there a savings in acquiring the new infrastructure?
 - Will the savings be achieved in ongoing maintenance and upgrades?
 - What is the ROI and Payback Period?
 - Is the project in line with the company's strategic priorities, for example, supporting a growing mobile population?
 - How does a diverse workforce or global presence impact the decision?