

Labor Unions

Supply & Demand for Union Services

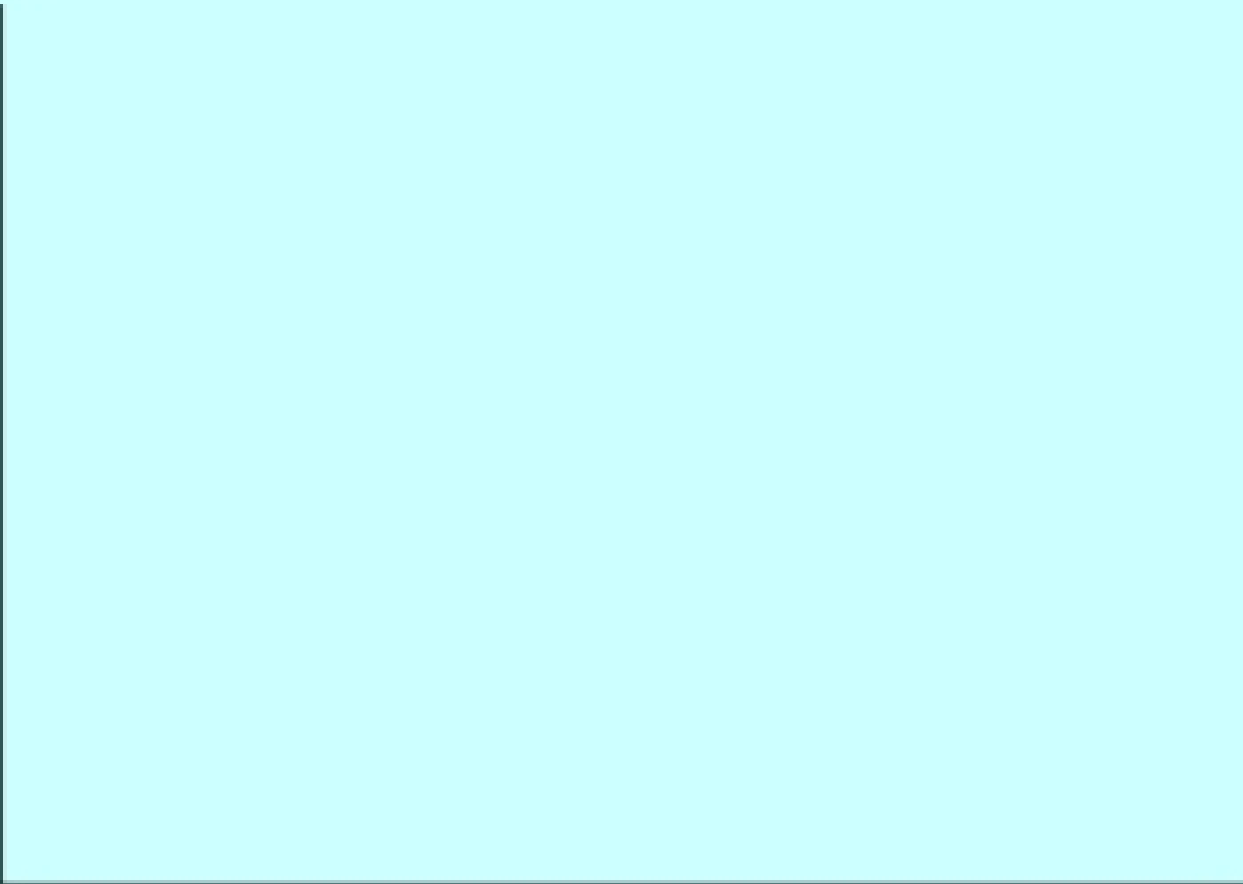
Demand Side: Other things equal, the higher the price of union services (as measured by monthly dues, initiation fees, & the value of time expected to devote to union activities), the lower the proportion of workers that will want to join a union.

(We will discuss union services or benefits shortly.)

Supply Side: It is costly to provide union services. The higher the price of union services the more willing the unions are to provide the services.

Supply & Demand for Union Services

Price of Union
Membership



% of Work Force
Unionized